

## Curriculum Vitae

April, 2013

Name: **Shinobu Kitayama** Birthdate: March 9, 1957  
 Birthplace: Shizuoka, Japan Area: Socio-cultural Psychology

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### Education

Kyoto University, 1975-1979; B.A., 1979  
 Kyoto University, 1979-1981; M.A., 1981  
 University of Michigan, 1982-1987; Ph.D., 1987

### Honors

1982-1984	Fulbright scholarship
1995-1996	Fellow, Center for Advanced Study on Behavioral Sciences
1999	Keynote address, Conference on "Emerging issues in psychology." Osmania University, India.
2001	Sage Scholar, Russell Sage Foundation (declined)
2003	Fellow, American Psychological Society
2003	Keynote address. International Association of Cross-Cultural Psychology (July, Budapest)
2004	Keynote address. International Association of Cross-cultural Psychology (Xian, China), August 2004.
2005	Keynote address. Cultural Psychology Preconference meeting for the Society for Personality and Social Psychology annual conference, New Orleans, January.
2005	Keynote address. International conference on work stress. Okayama, Japan. August.
2006	Honorable mention, Otto Klineberg Intercultural and International Relations Award for "Voluntary settlement and the spirit of independence: Evidence from Japan's northern frontier" by Kitayama, Ishii, Takemura, & Ramaswamy, <i>Journal of Personality and Social Psychology</i> , 2006.
2006	Keynote address. International Conference on Dialogical Self, Braga,

	Portugal, June.
2006	Yukawa-Tomonaga Memorial Lecture. Kyoto University, June.
2006	Keynote address. International Congress of Applied Psychology (Greece), July.
2007	Keynote address. An annual meeting of the Japanese Society for Hygiene, Osaka, Japan, March.
2007	Distinguished Visiting Professor, Doshisha University, Japan.
2008-2009	Fellow, Center for Advanced Study on Behavioral Sciences, Stanford, California
2008	Keynote address in the annual conference of the International Association of Cross-cultural Psychology, Bremen, Germany.
2009	Keynote address, International Workshop on Intercultural Collaboration, Stanford University, Feb. 20-21.
2009	Keynote address, The 7 <sup>th</sup> convention of the Japanese cognitive science society, Tokyo, Japan, July, 2009.
2009	Fellow. Society for Experimental Social Psychology.
2009	Distinguished Lecture, Queen's University, Canada
2010	Keynote address, Annual meeting of the Australian Social Psychologists, Perth, Australia.
2010	John Simon Guggenheim Fellowship
2010	Scientific impact award, Society for Experimental Social Psychology
2011	Earnest R. Hilgard Visiting Professorship, Stanford University
2011	Keynote address, Association of Psychological Science annual conference, Washington DC, May, 2011
2011	Keynote address, 2 <sup>nd</sup> World Congress of Positive Psychology, Philadelphia
2011-Present	Robert B. Zajonc Collegiate Professorship, University of Michigan
2012-	Fellow, American Academy of Arts and Sciences (inducted in 2012)
2012	Keynote address, XXX International Congress of Psychology
2012	Keynote address, German Cognitive Science Society meeting

### Citations (based on Google Scholar, December 2012)

Sum of the times cited: 22584  
H-index: 53

### Professional Experience

Assistant to Associate Professor, University of Oregon, 1988-1993  
Associate Professor, Kyoto University, 1993-2003  
Fellow, Center for Advanced Study in Behavioral Sciences, 1995-1996  
Visiting Associate Professor to Visiting Professor, Committee on Human Development, University of Chicago, 2000-2003  
Professor of Psychology, University of Michigan, 2003-present  
Faculty Associate, Research Center for Group Dynamics, University of Michigan, 2003-2009  
Research Professor, Research Center for Group Dynamics, University of Michigan, 2009-present  
Visiting Professor, INSEAD, 2010, fall  
Ernest Hilgard Visiting Professor, Stanford University, May 2011  
Robert B. Zajonc Collegiate Professor of Psychology, University of Michigan, 2011-present

## Teaching Experience and Interests

Social Psychology  
 Cultural Psychology  
 Cultural Neuroscience  
 Emotion and Culture

## Research Interests

Cultural Psychology (Culture and self; Mutual influences of socio-cultural contexts and psychological processes including cognition, emotion, and motivation, with particular emphasis on culture, ethnicity, and gender; Social versus personal representations of cultural values)

Cultural neuroscience (Physiological and brain measures in different cultural contexts)

## Editorial Work

Editor: Personality and Social Psychology Bulletin (2008-present)

Associate Editor: Personality and Social Psychology Bulletin (2005-2008)  
 Frontiers in Cultural Psychology (2009-present)

Editorial Board: Journal of Personality and Social Psychology  
 Emotion  
 Journal of Applied Developmental Psychology  
 Journal of Cross-Cultural Psychology  
 Asian Journal of Psychology

Occasional Reviews: Journal of Personality and Social Psychology  
 Journal of Experimental Social Psychology  
 Journal of Abnormal Psychology  
 Psychological Review  
 Child Development  
 Cognition and Emotion  
 Developmental Psychology  
 Psychological Bulletin  
 Social Psychology Quarterly  
 Motivation and Emotion  
 Personality and Social Psychology Bulletin  
 National Science Foundation (grant review)  
 National Institute of Mental Health (grant review)

## Committee Services

- 1993 Socio-cultural influence subcommittee in the National Institute of Mental Health task force on behavioral sciences
- 1995 Regional representative (East Asia), Internal Association of

- Cross-Cultural Psychology
- 2005- Member, Committee for International Relations in Psychology, American Psychological Association.
  - 2008- Executive Committee member, International Society for Self and Identity
  - 2008 Executive Committee member, Research Center for Group Dynamics, University of Michigan
  - 2008 Chair, Career award selection committee, Society for Self and Identity
  - 2009. Augmented Executive Committee member, Psychology
  - 2009- Mentoring Committee for Ethan Kross

## Publications

### Chapters in Books

- Kitayama, S., & Burnstein, E. (1989). The relation between opinion and memory: Distinguishing between associative density and structural centrality. In J. Bassili (Ed.), *On-line cognition in person perception*. Erlbaum.
- Markus, H. R., & Kitayama, S. (1991). Cultural variation in the self-concept. In G. R. Goethals & J. Strauss (Eds.), *Multidisciplinary perspectives on the self*. (pp. 18-48). New York: Springer-Verlag.
- Kitayama, S., & Burnstein, E. (1994). Social influence, persuasion, and group decision making. In T. C. Brock, & S. Shavitt (Eds.), *Psychology of persuasion*. Needham Heights, MA: Allyn & Bacon.
- Burnstein, E., Kitayama, S., & Abboushi, M. (1994). How the mind preserves the image of the enemy: The mnemonics of Soviet-American relations. In W. Zimmerman (Ed.), *Alternative approaches to world conflict*. The University of Michigan Press.
- Kitayama, S. & Howard, S. (1994). Affective regulation of perception and cognition. In P. M. Niedenthal, P., & S. Kitayama (Eds.), *The heart's eye: Emotional influences in perception and attention*. Academic Press.
- Kitayama, S., & Markus, H. (1994). Cultural variations of self: Some consequences on cognition, emotion, and motivation. In D. Matsumoto (Ed.), *Revising psychology: A cross-cultural introduction*. Brooks/Cole.
- Kitayama, S., & Markus, H. R. (1994). Cultural Psychology and Emotion Research. In Kitayama, S., & Markus, H. (Eds.), *Culture and emotion*. American Psychological Association.
- Markus, H., & Kitayama, S. (1994). The cultural construction of self and emotion: Implications for social behavior. In Kitayama, S., & Markus, H. (Eds.), *Culture and emotion*. American Psychological Association.
- Kitayama, S., Markus, H. R., & Matsumoto, H. (1995). Culture, self, and emotion: A cultural perspective on self-conscious emotions. In J. P. Tangney, & K. W. Fisher (Eds.), *Shame, guilt, embarrassment, and pride: Empirical studies of self-conscious emotions* (pp. 439-464). Guilford Press.

- Kitayama, S., Markus, H. R., & Lieberman, C. (1995). The collective construction of self-esteem: Implications for culture, self, and emotion. In J. Russell, J. Wellenkamp, T. Manstead, & J.M. F. Dols (Eds.), *Everyday conceptions of emotion*. Dordrecht, The Netherlands: Kluwer Academic Press.
- Kitayama, S., & Markus, H. R. (1996). Construal of self as cultural frame: Implications for internationalizing psychology. In N. R. Goldberger & J. B. Veroff (eds.), *The culture and psychology reader*. New York University Press. (pp. 366-383).
- Markus, H. R., Kitayama, S., & Heiman, R. J. (1996). Culture and "basic" psychological principles. In E. T. Higgins & A. W. Kruglanski (Eds.), *Social Psychology: Handbook of basic principles*. New York: Guilford.
- Kitayama, S. (1997). Affective influence in perception: Some implications of the amplification model. In G. Matthews (Ed.), *Cognitive science perspectives in personality and emotion*. (pp. 193-258)
- Kitayama, S. (1997). What is cultural psychology? In K. Kashiwagi, S. Kitayama, & H. Azuma (Eds.), *Cultural psychology: Theory and empirical research*. Tokyo: Tokyo University Press. (in Japanese)
- Kitayama, S., & Masuda, T. (1997). The cultural mediation model of social inference: A cultural psychological analysis of correspondence bias. In K. Kashiwagi, S. Kitayama, & H. Azuma (Eds.), *Cultural psychology: Theory and empirical research*. Tokyo: Tokyo University Press. (in Japanese)
- Markus, H. R., Mullally, P. R., & Kitayama, S. (1997). Selfways: Diversity in modes of cultural participation. In U. Neisser & D. Jopling (Eds.), *the conceptual self in context* (pp. 13-60). New York: Cambridge University Press.
- Fiske, A. R., Kitayama, S., Markus, H. R., & Nisbett, R. E. (1998). The social matrix of social psychology. In D. Gilbert et al. (Eds.), *Handbook of Social Psychology*. NY: McGraw Hill. (pp. 915-981)
- Kitayama, S., & Markus, H. R. (1999). Yin and yang of the Japanese self: The cultural psychology of personality coherence. In D. Cervone & Y. Shoda (Eds.), *The coherence of personality: Social cognitive bases of personality consistency, variability, and organization*. NY: Guilford. (pp. 242-302)
- Kitayama, S. (2000). Cultural variations in cognition: Implications for aging research. In P.C. Stern & L.L. Cartensen (eds.), *The aging mind: Opportunities in cognitive research* (pp. 218-237). Washington, D. C.: National Academy Press.
- Kitayama, S., & Markus, H. R. (2000). The pursuit of happiness and the realization of sympathy: Cultural patterns of self, social relations, and well-being. In E. Diener & Suh, E. (ed.). *Subjective well-being across Cultures*. Cambridge, MA: MIT Press.
- Uchida, Y., & Kitayama, S. (2000). Implicit Self-Attachment in Japan: An Examination with an implicit association test. In G. Hatano et al. (Eds.), *Affective minds*. Oxford: Elsevier Science.
- Ishii, K., & Kitayama, S. (2000). Spontaneous attention to emotional speech in Japan and the

- United States. In G. Hatano et al. (Eds.), *Affective minds*. Oxford: Elsevier Science.
- Kitayama, S. (2001). Culture and emotion. In N. J. Smelser and P. B. Baltes (Eds.), *International encyclopedia of the social and behavioral sciences*. Elsevier Science.
- Kitayama, S. (2002). Cultural psychology of the self: A renewed look at independence and interdependence. In *Psychology at the turn of the millennium* (vol. 2, pp. 305-322).
- Markus, H. R., & Kitayama, S. (2004). Models of agency: Sociocultural diversity in the construction of action. In V. Murphy-Berman & J. J. Berman (Eds), *Cross-cultural differences in perspectives on the self: Nebraska symposium on motivation (Vol. 49)* (pp. 1-57). Lincoln, University of Nebraska Press.
- Kitayama, S., & Duffy, S. (2004). Cultural competence—Tacit, yet fundamental: Self, social relations, and cognition in the US and Japan. In R. J., Sternberg, & E. L. Grigorenko, (Eds.), *Culture and competence* (pp. 55-87). Washington, DC: American Psychological Association.
- Kitayama, S., Karasawa, M., & Mesquita, B. (2004). Collective and personal processes in regulating emotions: Emotion and self in Japan and the U.S. In P. Philippot and R. S. Feldman (Eds), *The regulation of emotion* (pp. 251-273). Hillsdale, New Jersey: Lawrence Erlbaum.
- Kitayama, S., & Uchida, Y. (2005). Interdependent agency: An alternative system for action. In R. Sorrentino, D. Cohen, J. M. Ison, & M. P. Zanna (eds.), *Culture and social behaviour: The Ontario symposium* (Vol. 10, pp. 165-198). Mahwah, NJ: Erlbaum.
- Kitayama, S. (2006). Does self-esteem equally matter across cultures? In M. H. Kernis (Ed.), *Self-esteem issues and answers: A sourcebook on current perspectives*. NY: Psychology Press.
- Kitayama, S., Duffy, S., & Uchida, Y. (2006). Self as mode of being. In S. Kitayama & D. Cohen (Eds.). *Handbook of cultural psychology* (pp. 136-174). New York: Guilford Press.
- Morling, B., & Kitayama, S. (2007). Culture and motivation. In J. Shah & W. Gardner (Eds.), *Handbook of Motivation Science*, pp. 417-432. New York: Guilford.
- Kitayama, S., Uchida, Y., & Niiya, Y. (2007). Culture and emotion: Focusing on the contemporary Japan. In K. Fujita (Ed). *Affective Science*. Kyoto University Press. (in Japanese).
- Kitayama, S., & Imada, T. (2008). Defending cultural self: A dual-process model of agency. In T. Urdan & M. Maehr (Eds.), *Advances in Motivation and Achievement, Vol. 15* (pp. 171-207). Elsevier Press.
- Kitayama, S., & Imada, T. (2010). Implicit independence and interdependence: A cultural task analysis. In L. Feldman Barrett, E. Smith, & B. Mesquita (Eds.), *The mind in context* (pp. 174-200). New York, Guilford Press.
- Kitayama, S., & Park, H. (2010). Perceiving through culture: The socialized attention hypothesis. In N. Ambady, K. Nakayama, S. Shimojo and R. B. Adams, Jr. (Eds.), *Social Vision*. Oxford University Press.
- Kitayama, S., & Bowman, N. (in press). Psychological consequences of settlement in the frontier:

Evidence and implications. In M. Schaller, A. Norenzayan, S. J. Heine, T. Yamagishi, & T. Kameda (Eds.), *Culture and evolution*. Mahwah, NJ: Lawrence Erlbaum.

Kitayama, S., & Park, J. (in press). Culture and self: Implications for consumer psychology. In R. Belk & A. Ruvio (Eds.), *Identity and Consumption*. Routledge, New York.

Kitayama, S., Varnum, M. E. W., & Sevincer, A. T. (in press). The frontier: Voluntary settlement and cultural change. In A. Cohen (Ed.), *New directions in the psychology of culture*. American Psychological Association.

### Books

Niedenthal, P., & Kitayama, S. (Eds., 1994). *The Heart's Eye: Emotional Influences in Perception and Attention*. Academic Press.

Kitayama, S., & Markus, H. R. (Eds., 1994), *Emotion and culture: Empirical investigations of mutual influences*. American Psychological Association.

Kashiwagi, K., Kitayama, S., & Azuma, H. (Eds. 1997). *Cultural psychology: Theory and empirical research*. The University of Tokyo Press. (in Japanese)

Kitayama, S. (1998). *Self and emotion: A cultural psychological view*. Kyouritsu syuppan. (in Japanese).

Kitayama, S., & Cohen, D. (2007). *Handbook of cultural psychology*. New York: Guilford Press.

### Articles

Kitayama, S. (1979). An approach to majority-minority relations from the point of view of intergroup interactions. *Japanese Psychological Review*, 22, 429-448.

Kitayama, S. (1981). Effects of intergroup relations upon status of a minority within a group. *Japanese Journal of Experimental Social Psychology*, 21, 25-34.

Kitayama, S. (1983). Majority-minority relations in a changing context. *Japanese Psychological Research*, 25, 164-169.

Kitayama, S. (1984). The influence of a minority within a group. *Japanese Journal of Experimental Social Psychology*, 23, 97- 105.

Kitayama, S., & Burnstein, E. (1988). Automaticity in conversations: An examination of the mindlessness hypothesis. *Journal of Personality and Social Psychology*, 54, 219-224.

Kitayama, S. (1990). Interaction between affect and cognition in word perception. *Journal of Personality and Social Psychology*, 58, 209-217.

Markus, H., & Kitayama, S. (1991). Culture and the self: Implications for cognition, emotion, and motivation. *Psychological Review*, 98, 224-253.

\*One of the most frequently cited article in the behavioral sciences with the citation count = 9282 (as of October 2012, Google Scholar)

\*\*The 4<sup>th</sup> most frequently cited article in the history of Psychological Review

\*\*Identified by Patricia Devine and Amanda Brodish (2003, *Psychological Inquiry*, 3&4, 196-202) as a modern classic in social psychology

Kitayama, S. (1991). Impairment of perception by positive and negative affect. *Cognition and Emotion*, 5, 255-274.

Kitayama, S. (1992). Some thoughts on the cognitive-psychodynamic self from a cultural perspective. (A peer commentary) *Psychological Inquiry*, 3, 41-44.

Markus, H. R., & Kitayama, S. (1994). A collective fear of the collective: Implications for selves and theories of selves. *Personality and Social Psychology Bulletin*, 20, 568-579.

Burnstein, E., Crandall, C., & Kitayama, S. (1994). Some neo-Darwinian decision rules for altruism: Weighing cues for inclusive fitness as a function of the biological importance of the decision. *Journal of Personality and Social Psychology* 67, 773-789.

Kitayama, S. (1994). Cultural views of self and psychological processes. *Research in Social Psychology*, 10, 153-167. (in Japanese)

Kitayama, S., & Masuda, T. (1995). Reappraising cognitive appraisal from a cultural perspective. *Psychological Inquiry*, 217-223.

Kitayama, S., Takagi, H., & Matsumoto, H. (1995). Cultural psychology of Japanese self: I. Causal attribution of success and failure. *Japanese Psychological Review*, 38, 247-280. (in Japanese)

Kitayama, S., & Karasawa, M. (1995). Self: A cultural psychological perspective. *Japanese Journal of Experimental Social Psychology*, 35, 133-163. (in Japanese)

Kitayama, S. (1996). Remembrance of emotional speech: Enhancement and impairment of verbal incidental memory by emotional voice. *Journal of Experimental Social Psychology* 32, 289-308.

Kitayama, S., & Karasawa, M. (1996). Cultural psychology of emotion. In *Advancement of Child Psychology*, 35, 272-302. (in Japanese)

Kitayama, S., & Karasawa, M. (1997). Implicit self-esteem in Japan: Name letters and birthday numbers. *Personality and Social Psychology Bulletin*, 23, 736-742.

Kitayama, S., Markus, H. R., Matsumoto, H., Norasakkunkit, V. (1997). Individual and collective processes in the construction of the self: Self-enhancement in the United States and self-criticism in Japan. *Journal of Personality and Social Psychology*, 72, 1245-1267.

\*Identified by Susan Fiske (2003, *Psychological Inquiry*, 3&4, 196-202) as a modern classic in social psychology

Markus, H. R., & Kitayama, S. (1998). The cultural psychology of personality. *Journal of Cross-Cultural Psychology*, 29, 32-61.

Kitayama, S. (1999). Toward a fruitful dialogue on culture and psychology: Comments on Takano and Osaka (1997). *Cognitive Studies*, 6, 106-114. (in Japanese).



- Heine, S. J., Lehman, D. R., Markus, H. R., & Kitayama, S. (1999). Is there a universal need for positive self-regard? *Psychological Review*, *106*, 766-794.
- Kitayama, S., Markus, H. R., & Kurokawa, M. (2000). Culture, emotion, and well-being: Good feelings in Japan and the United States. *Cognition and emotion*, *14*, 93-124.
- Kitayama, S. (2000). Collective Construction of the Self and Social Relations: A Rejoinder and Some Extensions (invited commentary on Rothbaum, F., Pott, M., Azuma, H., Miyake, K., & Weisz, J., The development of close relationships in Japan and the US: Paths of symbiotic harmony and generative tension). *Child Development*, *71*, 1143-1146.
- Kitayama, S., & Miyamoto, Y. (2000). Cultural psychology and macroscopic comparisons between East and West: Significance and empirical findings. *Japanese Psychological Review*, *43*, 57-81. (in Japanese).
- Heine, S. J., Kitayama, S., Lehman, D. R., Takata, T., Ide, E., Lueng, C., & Matsumoto, H. (2001). Divergent Consequences of Success and Failure in Japan and North America: An Investigation of Self-Improving Motivations and Malleable Selves. *Journal of Personality and Social Psychology*, *81*, 599-615.
- Heine, S. J., Kitayama, S., & Lehman, D. R. (2001). Cultural differences in self-evaluation: Japanese readily accept negative self-relevant information. *Journal of Cross-Cultural Psychology* *32*, 434-443.
- Uchida, Y., & Kitayama, S. (2001). Development and validation of a sympathy scale. *Japanese Journal of Psychology*, *72*, 275-282.
- Kitayama, S., & Ishii, K. (2002). Word and voice: Spontaneous attention to emotional utterances in two languages. *Cognition and Emotion*, *16*, 29-60.
- Morling, B., Kitayama, S., & Miyamoto, Y. (2002). Cultural practices emphasize influence in the US and adjustment in Japan. *Personality and Social Psychology Bulletin*, *28*, 311-323.
- Kitayama, S. (2002). Cultural and basic psychological processes—Toward a system view of culture: Comment on Oyserman et al. (2002). *Psychological Bulletin*, *128*, 189-196.
- Ishii, K., & Kitayama, S. (2002). Processing of emotional utterances: Is vocal tone really more significant than verbal content in Japanese? *Cognitive Studies*, *9*, 67-76.
- Miyamoto, Y., & Kitayama, S. (2002). Cultural variation in correspondence bias: The critical role of attitude diagnosticity. *Journal of Personality and Social Psychology*, *83*, 1239-1248.
- Ishii, K., Reyes, J. A., & Kitayama, S. (2003). Spontaneous attention to word content versus emotional tone: Differences among three cultures. *Psychological Science*, *14*, 39-46.
- Kitayama, S., Duffy, S., Kawamura, T., & Larsen, J. T. (2003). A cultural look at New Look: Perceiving an object and its context in two cultures. *Psychological Science*, *14*, 201-206.
- Morling, B., Kitayama, S., & Miyamoto, Y. (2003). American and Japanese women use different coping strategies during normal pregnancy. *Personality and Social Psychology Bulletin*, *29*, 114-128.
- Kitayama, S., & Uchida, Y. (2003). Explicit self-criticism and implicit self-regard: Evaluating self

- and friend in two cultures. *Journal of Experimental Social Psychology*, 39, 476-482.
- Snibbe, A. C., Kitayama, S., Markus, H. R., & Suzuki, T. (2003). They saw a game: A Japanese and American field study. *Journal of Cross-Cultural Psychology*, 34, 581-595.
- Markus, H. R., & Kitayama, S. (2003). Culture, self, and the reality of the social. *Psychological Inquiry*, 14, 277-283.
- Kitayama, S., Snibbe, A. C., Markus, H. R., & Suzuki, T. (2004). Is there any "free" choice? Self and dissonance in two cultures. *Psychological Science*, 14, 527-533.
- Masuda, T., & Kitayama, S. (2004). Perceiver-induced constraint and attitude attribution in Japan and the US: A case for culture-dependence of correspondence bias. *Journal of Experimental Social Psychology*, 40, 409-416.
- Uchida, Y., Norasakkunkit, V., & Kitayama, S. (2004). Cultural constructions of happiness: Theory and evidence. *Journal of Happiness Studies*, 5, 223-239.
- Hoshino-Browne, E., Zanna, A. S., Spencer, S. J., Zanna, M. P., Kitayama, S., & Lackenbauer, S. (2005). On the cultural guises of cognitive dissonance: The case of Easterners and Westerners. *Journal of Personality and Social Psychology*, 89, 294-310.
- Markus, H.R., Uchida, Y., Omoregie, H., Townsend, S.S.M., & Kitayama, S. (2006) Models of agency in Japanese and American contexts. *Psychological Science*, 17, 103-112.
- Kitayama, S., Ishii, K., Imada, T., Takemura, K., & Ramaswamy, J. (2006). Voluntary settlement and the spirit of independence: Evidence from Japan's "Northern Frontier". *Journal of Personality and Social Psychology*, 91, 369-384.
- Kitayama, S., Mesquita, B., & Karasawa, M. (2006). Cultural affordances and emotional experience: Socially engaging and disengaging emotions in Japan and the United States. *Journal of Personality and Social Psychology*, 91, 890-903.
- Kitayama, S. & Park, H. (2007). Cultural shaping of emotion and well-being: How does it work? *Social and Personality Psychology Compass*, 1, 202-222.
- Heine, S. J., Kitayama, S., & Hamamura, T. (2007). Different meta-analyses yield different conclusions: A comment on Sedikides, Gaertner, & Vevea. *Asian Journal of Social Psychology*, 10, 49-58.
- Heine, S. J., Kitayama, S., & Hamamura, T. (2007). Which studies test whether self-enhancement is pancultural? Reply to Sedikides, Gaertner, and Vevea, 2007. *Asian Journal of Social Psychology*, 10, 298-300.
- Duffy, S., & Kitayama, S. (2007). Mnemonic context effect in two cultures: Attention to memory representations? *Cognitive Science*, 31, 1-12.
- Ishii, K., & Kitayama, S. (2007). Holistic attention to context in Japan: A test with non-student adults. *Japanese Journal of Social Psychology*, 23, 181-186.
- Uchida, Y., Kitayama, S., Mesquita, B., Reyes, J., & Morling, B. (2008). Is perceived emotional support beneficial?: Well-being and health in independent and interdependent cultures. *Personality and Social Psychology Bulletin*, 34, 741-754.

- Uskul, A. K., Kitayama, S., & Nisbett, R. E. (2008). Eco-cultural basis of cognition: Farmers and fishermen are more holistic than herders. *Proceedings of the National Academy of Science*, *105*, 8552-8556.
- Varnum, M.E.W., Grossmann, I., Katunar, D., Nisbett, R.E., & Kitayama, S. (2008). Holism in a European cultural context: Differences in cognitive style between Central and East Europeans and Westerners. *Journal of Cognition and Culture*, *8*, 321-333.
- Kitayama, S., Park, H., Servincer, A. T., Karasawa, M., & Uskul, A. K. (2009). A cultural task analysis of implicit independence: Comparing North America, West Europe, and East Asia. *Journal of Personality and Social Psychology*, *97*, 236-255.
- Uchida, Y. K., & Kitayama, S. (2009). Happiness and unhappiness and East and West: Themes and variations. *Emotion*, *9*, 441-456.
- Kan, C., Karasawa, M., & Kitayama, S. (2009). Minimalist in style: Self, identity, and well-being in Japan. *Self and Identity*, *8*, 300-317.
- Duffy, S., Toriyama, R., Itakura, S., & Kitayama, S. (2009). The development of culturally-contingent attention strategies in young children in the U.S. and Japan. *Journal of Experimental Child Psychology*, *102*, 351-359.
- Bowman, N. A., Kitayama, S., & Nisbett, R. E. (2009). Social class differences in self, attribution, and attention: Is the middle-class more socially attuned than the working class? *Personality and Social Psychology Bulletin*, *35*, 880-893.
- Rigdon, M., Ishii, K., Watabe, M., & Kitayama, S. (2009). Minimal social cues in the dictator game. *Journal of Economic Psychology*, *30*, 358-367.
- Takahashi T, Hadzibeganovic T, Cannas SA, Makino T, Fukui H, Kitayama S (2009). Cultural neuroeconomics of intertemporal choice. *Neuro Endocrinol. Lett.* **30** (2): 185–91. [PMID 19675524](#)
- Ishii, K., Kobayashi, Y., & Kitayama, S. (2010). Interdependence modulates the brain response to word-voice incongruity. *Social, Cognition, and Affective Neuroscience*, *5*, 307-317.
- Kitayama, S., & Tompson, S. (2010). Envisioning the future of cultural neuroscience. *Asian Journal of Social Psychology*, *13*, 92-101.
- Varnum, M., Grossmann, I., Kitayama, S., & Nisbett, R. E. (2010). The origin of cultural differences in cognition: Evidence for the social orientation hypothesis. *Current Directions in Psychological Science*, *19*, 9-13.
- Kitayama, S., & Park, J. (2010). Cultural neuroscience of the self: Understanding the social grounding of the brain. *Social Cognitive and Affective Neuroscience*, *5*, 111-129.
- Markus, H.R., & Kitayama, S. (2010). Culture and self: A cycle of mutual constitution. *Perspectives on Psychological Science*, *5*, 420-430.
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- Grossmann I, Na J, Varnum MEW, Park D. C., Kitayama S, Nisbett RE. (2010). Reasoning about social conflicts improves into old age. *Proceedings of the National Academy of Science*.
- Kitayama, S., Karasawa, M., Curhan, K., Markus, H. R., & Ryff, C. D. (2010). Independence and interdependence predict health and wellbeing: Divergent patterns in the United States and Japan. *Frontiers in Cultural Psychology*.
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- Kitayama, S., & Uskul, A. (2011). Culture, mind, and the brain: Current evidence and future directions. *Annual Review of Psychology, 62*, 419-449.
- Varnum, M. E. W., & Kitayama, S. (2011). What's in a name? Popular names are less common in frontiers. *Psychological Science, 22*, 176-183.
- Miyamoto, Y., Yoshikawa, S., & Kitayama, S. (2011). Feature and configuration in face processing: Japanese are more configurational than Americans. *Cognitive Science, 35*, 563-574.
- Qin, J., Kimel, S., Kitayama, S., Wang, X., Yang, X., & Han, S. (2011). How choice modifies preference: Neural correlates of choice justification. *NeuroImage, 55*, 240-246.
- Norasakkunkit, V., Kitayama, S., & Uchida, Y. (2011). Social anxiety and holistic cognition: Self-focused social anxiety in the United States and other-focused social anxiety in Japan. *Journal of Cross-Cultural Psychology*.
- Ishii, K., & Kitayama, S. (2011). Outgroup homogeneity effect in perception: An exploration with Ebbinghaus illusion. *Asian Journal of Social Psychology, 14*, 159-163.
- Na, J., & Kitayama, S. (2011). Spontaneous trait inference is culture specific: Behavioral and neural evidence. *Psychological Science, 22(8)*, 1025-1032.
- Wang, J., Kitayama, S., & Han, S. (2011). Sex difference in the processing of task-relevant and task-irrelevant social information: An event-related potential study of familiar face recognition. *Brain Research, 1408*, 41-51.
- Na, J., & Kitayama, S. (2012). Will People Work Hard on a Task They Choose? Both Culture and Social-Eyes Priming Matter. *Journal of Experimental Social Psychology 48(1)*. 284-290.
- Varnum, E. W. M., Na., J., & Kitayama, S. (2012). Social Class Differences in N400 indicates

Differences in Spontaneous Trait inferences. *Journal of Experimental Psychology: General*. doi: [10.1037/a0026104](https://doi.org/10.1037/a0026104).

**Grossmann, I., Na, J., Varnum, M. E. W.,** Kitayama, S., & Nisbett, R. E. (2012). A Route to Well-Being: Intelligence Versus Wise Reasoning. *Journal of Experimental Psychology: General*. doi:10.1037/a0029560

**Grossmann, I.,** Karasawa, M., Izumi, S., Na, J., **Varnum, M. E. W.,** Kitayama, S., & Nisbett, R. E. (2012). Aging and Wisdom: Culture Matters. *Psychological Science*, 23(10), 1059–1066. doi:10.1177/0956797612446025

Kitayama, S. (2012). Integrating two epistemological goals: Why shouldn't we give it another chance? *Topics in Cognitive Science*.

**Park, J.,** Kitayama, S., Karasawa, M., Curhan, K., Markus, H., Kawakami, N., Miyamoto, Y., Lovr, G. D., Coe, C. L., & Ryff, C. D. (2012). The elusive link between social support and health: Culture, stress, and neuroticism matter. *Journal of Health Psychology*.

Murata, A., Moser, J. S., & Kitayama, S. (2012). Culture shapes electrocortical responses during emotion suppression. *Social Cognitive and Affective Neuroscience*.

**Kimel, S. Y., Grossmann, I., & Kitayama, S.** (2012). When gift-giving produces dissonance: Effects of subliminal affiliation priming on choices for one's self versus close others. *Journal of Experimental Social Psychology*, 48(5), 1221–1224. doi:10.1016/j.jesp.2012.05.012

Kitayama, S., **Chua, H. F., Tompson, S., & Han, S.** (2013). Neural mechanisms of dissonance: An fMRI investigation of choice justification. *NeuroImage*, 69, 206-212.

**Park, J., & Kitayama, S.** (in press). Interdependent selves show face-induced facilitation of error processing: Cultural neuroscience of self-threat. *Social Cognitive and Affective Neuroscience*.

Han, S., Northoff, G., Vogeley, K., Wexler, B. E., Kitayama, S., & Varnum, M. E. W. (in press). A Cultural Neuroscience Approach to the Biosocial Nature of the Human Brain. *Annual review of psychology*, 64(1).

Kitayama, S., & Murata, A. (in press). Culture modulates perceptual attention: An event-related potential study. *Social Cognition*.

Kitayama, S., & **Park, J.** (in press). Error related brain activity reveals self-centric motivation: Culture matters. *Journal of Experimental Psychology: General*.

#### Other Articles

Markus, H., & Kitayama, S. (1992). The what, why, and how of cultural psychology: A review of Shweder's Thinking through cultures. *Psychological Inquiry*, 3, 357-364.

Kitayama, S. (1992). Individualism and collectivism as social representation. Review of Cross-Cultural Perspectives: Nebraska Symposium on Motivation, 1989. *Contemporary Psychology*, 37, 1322-1324.

Kitayama, S. (1998). Review of "Unmasking Japan: Myths and realities about the emotions of the Japanese" by David Matsumoto. *Journal of Japanese Studies*, 24, 436-442.

Kitayama, S. (2004). Toward globalization of psychology: A reflection on the Kyoto-Michigan collaboration in psychology. *International Institute Journal*.

Kitayama, S. (2006). A cultural psychology of self-defense. Article published in the *Center for Japanese Studies Newsletter*.

### **Research Grants**

August 1988, Research funds from the Dean's Office, University of Oregon

August 1990, National Science Foundation grant for the project on culture and self (with Hazel Markus)

March 1991, Funds from Institute for Social Research, University of Michigan. Symposium: Japanese perspectives to self and social behavior (Markus, H., & Kitayama).

January 1992, American Psychological Association for the International conference on culture and emotion (Kitayama & Markus)

January 1993, National Institute of Mental Health grant for the project on "Emotional regulation of social cognition."

November, 1993, National Science Foundation grant (BCS-9316749) for the project on "Earthquake hazard response in the United States and Japan: A cross-cultural survey." (with Risa Palm)

January, 1994, Research grant from the Nakayama foundation for arts and sciences for the project on "Play, culture, and mental health".

March, 1995, National Science Foundation grant (supplement) for the project on "Earthquake hazard response in the United States and Japan: A cross-cultural survey." (with Risa Palm)

1992-2003: 9 grants from the Ministry of Education, Japan, on culture and self.

June, 2001 – December 31, 2006, National Science Foundation  
Co-PIs: Hazel Markus & Shinobu Kitayama  
"Sociocultural models of agency: Implications for motivation, choice, and well-being"  
\$350,000

September 2005  
Center for Japanese Studies Faculty grant  
Title: Cultural variation in attention  
Principal Investigator: Shinobu Kitayama  
\$25,000

2006  
Office of Vice-President of Research, University of Michigan  
Title: Aging and Holistic Cognition: A Pilot Study

Principal investigator: Shinobu Kitayama  
Amount: \$15,000

2007

National Institute of Aging

Title: Midlife in Japan

Principal Investigators: Carol Ryff, Shinobu Kitayama and Hazel Markus

Amount: \$440,000 (in the Michigan subcontract for 5 years)

National Science Foundation (BCS 0717982)

Title: Independence, interdependence, and analytic vs. holistic cognition

Principal Investigators: Richard E. Nisbett and Shinobu Kitayama

Amount: \$419,599 (for 3 years)

Center for Japanese Studies Faculty grant

Title: Cultural variation in attention

Principal Investigator: Shinobu Kitayama

Amount: \$15,000

Center for Chinese Studies grant

Title: Psychological consequences of modernization and settlement in the contemporary China:

Explicit beliefs and implicit tendencies.

Principal Investigator: Shinobu Kitayama

Amount: \$10,000

National Institute of Aging

Title: Aging, Social Interdependence, and Wisdom in the U.S. and Japan

Principal Investigators: Richard E. Nisbett and Shinobu Kitayama

Amount: \$440,000 (for 3 years)

2009

Office of Vice-President for Research (University of Michigan)

Title: Genetic influences in cultural acquisition

Principal investigator: Shinobu Kitayama

Amount: \$38,800

2010

Office of Vice-President for Research (University of Michigan)

Title: Social Science Annual Institute on Cultural Neuroscience

Principal investigator: Shinobu Kitayama

Amount: \$40,000

2012

National Institute of Health

Title: Development of International Consortium of Cultural Neuroscience

PIs: Joan Chiao (Northwestern University) and Shinobu Kitayama

Amount: \$100,000

Grants under review:

2012

Title: Aging, Social Interdependence, and Wisdom in the U.S. and Japan. National Science Foundation.

PIs: Richard Nisbett and Shinobu Kitayama

Amount: \$512,000 (for 3 years)

2012

Title: Self-centric motivation: Culture, correlates, and consequences.

Principal Investigator: Shinobu Kitayama

Amount: \$414,000 (for 3 years)

National Science Foundation (not funded)

2012

Title: Multi-disciplinary research program on immigrant acculturation and health

PIs: Shinobu Kitayama and Carolyn Yoon

Amount: \$448,016

National Institute of Health (submitted)

2013

Title: Neurocultural mechanisms of choice justification: A cross-cultural imaging genetics study

PI: Shinobu Kitayama

Amount: \$392,732

National Science Foundation (Submitted)

### **Invited Professional Presentations**

1999

Keynote address, Conference on "Emerging issues in psychology." Osmania University, India.  
A symposium on "Dialectics of the relationship between culture and psychological processes",  
Greek Psychological Association meeting. Cyprus.

2000

Invited colloquium, The University of Michigan

Invited colloquium, The University of Chicago

Invited colloquium, The Ohio State University.

Invited address, International Society of Social and Behavioral Development. Beijing, China.

Invited address, International Congress of Psychology, Stockholm, Sweden.

2001

Invited colloquium. The Universities of Illinois, Urbana-Champaign

Invited colloquium, The University of Michigan

Invited colloquium, The University of Maryland

Invited colloquium, The University of Chicago

Speaker at the New Look on Race conference, Stanford.

2003

Keynote address. International Association of Cross-Cultural Psychology (July, Budapest)

2004



Keynote address. International Association of Cross-cultural Psychology (Xian, China), August 2004.

## 2005

Keynote address. Cultural Psychology Preconference meeting for the Society for Personality and Social Psychology annual conference, New Orleans, January 2005.

Invited Colloquium, Osnabruek University, Germany, August, 2005.

Invited Colloquium, University of Hamburg, Germany, August, 2005.

Keynote address. International conference on work stress. Okayama, Japan. August 2005.

Invited Colloquium, Department of Biology, Binghamton University, September 2005.

Johnson Memorial Lecture, Department of Psychology, Macalester College, September 29, 2005

Invited colloquium, Department of Anthropology, UCLA, November, 2005

## 2006

Invited speaker: Self preconference. Society for Personality and Social Psychology Conference, January, 2006.

Invited speaker: Culture preconference. Society for Personality and Social Psychology Conference, January, 2006.

Invited speaker: Symposium on top-down processing in basic perception. Society for Personality and Social Psychology Conference, January, 2006.

Invited colloquium, Department of Psychology, Boston College, April 2006

Invited colloquium, Department of Psychology, Colby College, May 2006.

Invited speaker, LIFE meeting, Max Plank, Berlin, May 2006.

Invited colloquium, Instituto Superior de Psicologia Aplicada, Lisbon, Portugal.

Keynote address. International Conference on Dialogical Self, Braga, Portugal, June, 2006.

Invited colloquium, Nagoya University, Japan, June, 2006.

Invited colloquium, Kanazawa University, Japan, June, 2006.

Yukawa-Tomonaga Memorial Lecture. Kyoto University, June, 2006.

Keynote address. International Congress of Applied Psychology (Greece), July 2006.

Invites speaker: Symposium on "Conceptual issues on independence and interdependence". International Congress of Applied Psychology (Greece), July 2006.

Invites speaker: Symposium on "Culture and well-being". International Congress of Applied Psychology (Greece), July 2006.

Invited colloquium, Bogazici University, Istanbul, Turkey, July 2006.

Invited speaker: Symposium on Evolutionary perspective to social behavior, Tokyo, Japan, September, 2006.

Invited speaker: Workshop on higher education in Japan. Japanese Ministry of Science and Education. Tokyo, Japan. September, 2006.

Invited speaker: Symposium on optimal functioning. University of Georgia, November, 2006.

Invited colloquium, Department of Psychology, Stanford University.

Invited colloquium, Department of Psychology, University of California – Berkeley.

## 2007

Invited colloquium, Department of Psychology, Cornell University. February, 2007.

Invited colloquium, Department of Psychology, Washington University. February, 2007.

Keynote speaker, An annual meeting of the Japanese Society for Hygiene, Osaka, Japan, March, 2007.

Invited colloquium, Committee on Human Development, University of Chicago. April, 2007.

Invited speaker, Cross-Cutting APS symposium on Cognition and Culture, American

Psychological Society Meeting, Washington DC, May 24-26, 2007.

Invited speaker, Symposium on “Dissonance turns 50: The relationship between the self, the social group, and future research”, American Psychological Society Meeting, Washington DC, May 24-26, 2007.

Invited discussant, Symposium on “The bi-cultural mind: Individual differences, dynamics, and consequences.” American Psychological Society Meeting, Washington DC, May 24-26, 2007.

Invited colloquium, Department of public health, Osaka University Medical School, June, 2007.

Invited colloquium, Department of Psychology, Beijing Normal University, July, 2007.

Invited colloquium, Department of Psychology, Peking University, July, 2007.

Invited colloquium, Department of Psychology, University Maryland, October, 2007.

## 2008

Invited speaker, Cultural psychology preconference, The annual meeting of the society for personality and social psychology, February, 2008.

Invited speaker, Symposium on culture and friendship, The annual meeting of the society for personality and social psychology, February, 2008.

Invited colloquium, Department of Psychology, University of Wisconsin, April, 2008.

Keynote speaker at the Inauguration ceremony of the Center for Psychology, Kyoto University, July 2007.

Keynote speaker, The annual meeting of the International Association of Cross-Cultural Psychology, Bremen, Germany, July, 2008.

## 2009

Keynote address, The 2<sup>nd</sup> International Workshop on Intercultural Collaboration. Stanford University, February, 2009.

Invited colloquium, Department of Psychology, University California –Santa Cruz, April, 2009.

Invited colloquium, Brain and Creativity Institute, University Southern California, April, 2009.

Invited colloquium, Department of Psychology, University California –Santa Barbara, May, 2009.

Keynote address, The 7<sup>th</sup> convention of the Japanese cognitive science society, Tokyo, Japan, July, 2009.

Invited presentation, “Cognitive Specializations of Nomadic Pastoralists” (October 28-30, 2009, Max Planck Institute for Social Anthropology, Halle/Saale, Germany).

Invited colloquium, Department of Psychology, Queen’s University, October, 2009.

Invited colloquium, Department of Psychology, Northwestern University, November, 2009.

## 2010

Invited colloquium, Department of Psychology, Princeton University, February, 2010.

Keynote address. The 2010 Conference of the Society of Australasian Social Psychologists, Perth, Australia, April, 2010.

Invited colloquium, Department of Psychology, Universite Blaise Pascal, France.

Invited colloquium, Department of Psychology, University of Poitiers, France.

Invited colloquium, Department of Psychology, University of Bordeaux, France

Invited colloquium, Ecole Normale Supérieure, France

Invited colloquium, Organizational Behavior, INSEAD, France

Invited colloquium, Department of Psychology, Descartes University, France

## 2011

- Invited presentation. Symposium on cultural neuroscience. The Social Affective Neuroscience meeting, October, 2011, Chicago.
- Invited lecture series on cultural neuroscience, Department of Psychology, Stanford, May 2011.
- Keynote address, Association of Psychological Science annual conference, Washington DC, May, 2011
- Invited address, 2<sup>nd</sup> World Congress of Positive Psychology, Philadelphia, July.
- Invited presentation. Symposium on cultural neuroscience. The meeting of the Society of Experimental Social Psychology, Washington DC, October.
- Invited colloquium. Department of Psychology, University of Western Ontario. November 2011.

### **Other recent professional presentations**

- Ishii, K., & Kitayama, S. (2005, September). Out-group homogeneity effect in perception. Presentation at the 46th conference of the Japanese Society of Social Psychology, Kwansai Gakuin University, Japan. (in Japanese)
- Imada, T., & Kitayama, S. (2005). Dissonance, self, and eyes of others in Japan and the US. Presented at the Society for Personality and Social Psychology Pre-conference, New Orleans.
- Ishii, K., & Kitayama, S. (2005, January). Group agency bias in Japan and the US. Poster presented at the Cultural Psychology Pre-conference of the 6th Annual meeting of Society for Personality and Social Psychology, New Orleans.
- Miyamoto, Y., Kitayama, S. & Schwarz, N. (2005, May). Culture and facial feedback: When do internal cues become informative? Poster presented at 17th Annual Convention of American Psychological Society, Los Angeles.
- Miyamoto, Y., Kitayama, S., & Talhelm, T. (2006, January). A meta-analytic review of cultural differences in cognitive processes. Poster presented at 6th Conference of Society for Personality and Social Psychology, Palm Springs.
- Imada, T., & Kitayama, S. (2006). Cultural mode of being: Independence and interdependence in the United States and Japan. Presented at the Society for Personality and Social Psychology Annual Meeting, Palm Springs, CA.
- Ishii, K., & Kitayama, S. (2006, January). Out-group homogeneity effect in perception: Moderation by gender. Poster presented at the 7th Annual meeting of Society for Personality and Social Psychology, Palm Springs.
- Park, H., Toriyama, R., & Kitayama, S. (May 2006). How do I look? A cultural study on self-perception in the eyes of others. Poster presented at the 18th Annual Convention of the Association for Psychological Science, New York, NY.
- Park, H., Toriyama, R., & Kitayama, S. (January 2006). Perceiving the self in the eyes of others: A cross-cultural study. Poster presented at the Cultural Psychology Pre-Conference at the 7th Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Park, H., Sevincer, A. T., Karasawa, M., & Kitayama, S. (April 2007). The frontier on my mind: Testing some implications of the voluntary settlement hypothesis. Talk to be given at the cultural psychology conference, Champaign, IL.
- Park, H., Sevincer, T., Karasawa, M., & Kitayama, S. (January 2007). Are Americans really more independent than West Europeans? Testing some implications of the voluntary settlement hypothesis. Poster to be presented at the Cultural Psychology Pre-Conference at the 8th Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Duffy, S., Kitayama, S., Dunkley, C., & Kassabian, L. The development of cultural differences in attention in the U.S. and Japan. Poster presented at the Society for Research in Child

- Development biennial meeting in Boston, MA, March, 2007.
- Duffy, S., Uchida, Y., & Kitayama, S. Symbolic Self Inflation in the U.S. and Japan. Poster presentation at the Association for Psychological Science conference in Washington, D.C., May, 2007.
- Kassabian, L., Duffy, S., & Kitayama, S. The development of cultural differences in attention in the U.S. and Japan. Poster presentation at the Association for Psychological Science conference in Washington, D.C., May, 2007.
- Kopecky, J., Kitayama, S., Meyer, D.E. and Saiki, Jun. Cross-Cultural Differences in Multitasking by East Asians and North Americans. Posted presented at the 47th Annual Meeting of the Psychonomic Society.
- Varnum, M. E. W., Grossmann, I., Nisbett, R.E., Kitayama, S., Katunar, D.(2007, January). *Holism in a European Cultural Context: Differences in Cognitive Style between Central and East Europeans and Westerners*. Poster presented at the Cultural Psychology Preconference, SPSP annual meeting, Memphis, TN.
- Ishii, K., Tsukasaki, T., & Kitayama S. (2007, January). Culture an visual perception: Does perceptual inference depend on culture? Poster presented at the 8th Annual meeting of Society for Personality and Social Psychology, Memphis.
- Kitayama, S., & Ishii, K. (2007, January). Voluntary settlement and independent agency: Emotional consequences of independence norms in Hokkaido. Poster presented at the 8th Annual meeting of Society for Personality and Social Psychology, Memphis.
- Ishii, K., Tsukasaki, T., & Kitayama, S. (2006, September). Perceptual inference and culture: An examination with an embedded figure task. Presentation at the 47th conference of the Japanese Society of Social Psychology, Tohoku University, Japan. (in Japanese)
- Ishii, K., & Kitayama, S. (2006, January). Out-group homogeneity effect in perception: Moderation by gender. Poster presented at the 7th Annual meeting of Society for Personality and Social Psychology, Palm Springs.
- Imada, T., & Kitayama, S. (2007). Dissonance and “Eyes of Others”: Unconscious Perception of Social Influence? Poster will be presented at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Imada, T., & Kitayama, S. (2006). Cultural mode of being: Independence and interdependence in the United States and Japan. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Hashimoto, T., Imada, T., & Kitayama, S. (2007, September). *Support seeking tendency in Japan and the United States*. Poster presented at the 71<sup>st</sup> Conference of Japanese Psychological Association, Tokyo, Japan.
- Kimel, S.Y. & Kitayama, S. (2008, March). Culture and the neuroendocrine response to cognitive dissonance. Paper presented within an invited symposium, Socio-cultural Aspects of Emotion Regulation and Psychological Well-being, Kokoro Research Center, Kyoto University, Japan.
- Uskul, A., Park, H., Sevincer, A. T., & Kitayama, S. (2008). The frontier on my mind: Evidence from a United States-United Kingdom-Germany triangulation. Paper under review for presentation at the 19th International Congress of the International Association for Cross-Cultural Psychology, Bremen, Germany.
- Uchida, Y. K., Park, J., & Kitayama, S. (2008). Explicit and Implicit Social Orientations: Independence and Interdependence in Japan and the U.S. Paper presented at the annual conference of the Society for Personality and Social Psychology
- Imada, T. & Kitayama, S. (2009, February). Cultural narratives of independence and interdependence: An analysis of children’s stories in the United States and Japan. Poster accepted for presentation at the 10th Annual Conference of Society for Personality and Social Psychology, Tampa, FL.
- Hashimoto, T., Kitayama, S., & Imada, T. (2009, February). Porcupines in the crowd and in the wilderness: Stressful social interactions in Japan and the US? Poster presented at the

- annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Varnum, M.E.W., Grossmann, I., Na, J., Kitayama, S., & Nisbett, R.E. (May, 2009). Aging and Interdependence. Poster to be presented at the 21st annual convention of the Association for Psychological Science. San Francisco, CA.
- Sevincer, A. T., Kitayama, S., Park, H., & Singmann, H. (2009, May). Voluntary Settlers Have a More Independent Goal Orientation Than Natives. Poster presented at the 21st Annual Convention of the Association for Psychological Science, San Francisco, CA.
- Park, J., & Kitayama, S. (2009, January). Choice and self-knowledge activation. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL
- Park, J., Gehring, W. J., & Kitayama, S. (2009, November). *Cultural difference in the effects of "watching eyes" on the error-related negativity (ERN)*. Paper presented at the joint workshop between the University of Michigan and Kwansei Gakuin University.
- Park, J., Gehring, W. J., & Kitayama, S. (2010, January). *Cultural difference in the effects of "watching eyes" on the error-related negativity (ERN)*. Paper presented at the cultural psychology preconference at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Kimel, S.Y., Uchida, Y. & Kitayama, S. (2010, January). "Culture and Social Exclusion: How being excluded by peers effects biological stress responses across cultures". Poster presented at the 10th Annual Meeting of the Society for Personality and Social Psychology, Las Vegas.
- Na, J., Grossmann, I., Varnum, E. W. M., Kitayama, S. Gonzalez, R., & Nisbett, R. E (2011, May). Cultural differences are not always reduced to individual differences. Poster presented at the 23<sup>rd</sup> Annual Convention, Washington, DC.
- Park, J. & Kitayama, S. (2011, April). *Face priming and culture modulate error-related negativity (ERN)*. Paper presented at the Center for Culture, Mind, and the Brain Annual Conference, Ann Arbor, MI.
- Kitayama, S. & Park, J. (2011, April). *Culture, social class, and anger: A US-Japan comparison*. Paper presented at the MIDUS (Midlife In the United States) meeting, Madison, WI.
- Gong, E. S., Park, J., & Kitayama, S. (2011, April). For myself or for my friend? Cultural modulation of error-related negativity (ERN) as an index of decision significance. Poster presented at the Center for Culture, Mind, and the Brain Annual Conference, Ann Arbor, MI.
- Murata, A., Park, J., & Kitayama, S. (2011, April). Cultural difference in neural pathways underlying attentional control: fNIRS investigation. Poster presented at the Center for Culture, Mind, and the Brain Annual Conference, Ann Arbor, MI.